

STUDENT WARNING: This course syllabus is from a previous semester archive and serves only as a preparatory reference. Please use this syllabus as a reference only until the professor opens the classroom and you have access to the updated course syllabus. Please do NOT purchase any books or start any work based on this syllabus; this syllabus may NOT be the one that your individual instructor uses for a course that has not yet started. If you need to verify course textbooks, please refer to the online course description through your student portal. This syllabus is proprietary material of APUS.

American Public University System

The Ultimate Advantage is an Educated Mind

<p style="text-align: center;">School of Business HOSP310 Management of Lodging Operations 3 Credit Hours 8 weeks Prerequisite: HOSP100</p>

Please see the **Lessons** area in the classroom for additional course specific information

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Course Description (Catalog)

This course focuses on the understanding of how hotels are managed from the room's perspective. Students will focus on the managerial aspects of the front of the house departments/divisions and the back of the house departments/divisions to ensure efficient lodging operations. Topics covered include the overview of the lodging industry, housekeeping, front office, PBX, reservations, revenue management, forecasting, budgeting, inventory management, service, ethics, and technology.

Course Scope

This course is designed to provide students with a solid understanding of the management philosophy and techniques required to manage and direct lodging operations. The student will learn the function and responsibility of each operating department and how all departments work together.

Course Materials

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Required Course Textbook: There is no individual textbook established as required reading. All required and referenced reading material will be made available within the weekly lessons and applicable announcements.

Please visit <http://apus.libguides.com/er.php> and search by the course number (HOSP310) to access your required resources.

Required Readings: Selected Reading will be assigned each week

Additional Resources: See course lessons for additional articles and other resources.

Course Objectives

After successfully completing this course, you will be able to:

1. Assess challenges, issues, and trends in the lodging industry.
2. Demonstrate management solutions to common problems in the hotel and lodging industry.
3. Describe hotel and lodging operations, to include financial management and technological advances.
4. Examine human resource issues and challenges affecting the hotel and lodging industry.
5. Prepare a marketing strategy for exploring a hotel opportunity.
6. Analyze food and beverage industry reports to discuss the shift in dining trends.
7. Explain specific safety & security measures necessary for hotel and lodging businesses.

8 Week Course Outline

Week	Topic(s)	Learning Objective(s)	Reading(s)	Assignment(s)
1	Growth & Development of the Lodging Industry Organizational Structure	1 and 2	See Weekly Lesson for assigned reading	Introductory Forum Forum #1 Week 1 Quiz
2	The Rooms Division	1, 2, and 3	See Weekly Lesson for assigned reading	Forum #2 Assignment Wk 2
3	Sales & Marketing	1, 2, 3, and 5	See Weekly Lesson for	Forum #3

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	Revenue Management		assigned reading	Week 3 Quiz
4	Human Resources Management	1, 2, 3 and 4	See Weekly Lesson for assigned reading	Forum #4, Assignment Wk 4
5	Hotel Food and Beverage Operations	1, 2, 3, and 6	See Weekly Lesson for assigned reading	Forum # 5 Week 5 Quiz
6	Safety and Security	1, 2, 3, and 7	See Weekly Lesson for assigned reading	Forum #6 Assignment Wk 6
7	Management Operations	1, 2, and 3	See Weekly Lesson for assigned reading	Forum #7 Week 7 Quiz
8	Management Contracts, Franchising, & Resorts	1, 2, and 3	See Weekly Lesson for assigned reading	Forum #8 Assignment Wk 8 - Final Project

Evaluation Procedures

Reading Assignments: The textbook and additional journals as assigned in the lessons

Forum Assignments:

Detailed forum expectations and grading rubrics are posted in the forums and in the classroom lessons.

Homework Assignments and Final Project:

There are assignments due throughout the course, and a final project due at the end of the course. Specific details for each assignment can be found in the Assignments section of your online classroom.

Quizzes

Online quizzes may be comprised of multiple choice, short answer and true/false questions.

Core Components	%
Forum Posts #1-8	24
Introductory Forum	2
Assignments	24

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Final Project	30
Quizzes	20
Total	100

Course Delivery Method

This course delivered via distance learning will enable students to complete academic work in a flexible manner, completely online. Course materials and access to an online learning management system will be made available to each student. Online assignments are due by Sunday evening of the week as noted and include Forum questions (accomplished in groups through a threaded forum), examination, and individual assignments submitted for review by the Faculty Member). Assigned faculty will support the students throughout this eight-week course.

Policies & Guidelines

Please see the [Student Handbook](#) to reference all University policies. Quick links to frequently asked question about policies are listed below.

[Drop/Withdrawal Policy](#)

[Plagiarism Policy](#)

[Extension Process and Policy](#)

[Disability Accommodations](#)

Grading Scale

Please see the [Student Handbook](#) to reference the University's [grading scale](#).

Citation and Reference Style

Attention Please: Students will follow the APA Format as the sole citation and reference style used in written work submitted as part of coursework to the University. Assignments completed in a narrative essay or composition format must follow the citation style cited in the APA Format.

Netiquette

Online universities promote the advancement of knowledge through positive and constructive debate – both inside and outside the classroom. Forums on the Internet, however, can occasionally degenerate into needless insults and “flaming.” Such activity and the loss of good manners are not acceptable in a university setting – basic academic rules of good behavior and proper “Netiquette” must persist. Remember that you are in a place for the rewards and

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excitement of learning which does not include descent to personal attacks or student attempts to stifle the Forum of others.

- **Technology Limitations:** While you should feel free to explore the full-range of creative composition in your formal papers, keep e-mail layouts simple. The Sakai classroom may not fully support MIME or HTML encoded messages, which means that bold face, italics, underlining, and a variety of color-coding or other visual effects will not translate in your e-mail messages.
- **Humor Note:** Despite the best of intentions, jokes and especially satire can easily get lost or taken seriously. If you feel the need for humor, you may wish to add “emoticons” to help alert your readers: ;-), :), ☺

Disclaimer Statement

Course content may vary from the outline to meet the needs of this particular group.

Academic Services

The Online Library is available to enrolled students and faculty from inside the electronic campus. This is your starting point for access to online books, subscription periodicals, and Web resources that are designed to support your classes and generally not available through search engines on the open Web. In addition, the Online Library provides access to special learning resources, which the University has contracted to assist with your studies. Questions can be directed to librarian@apus.edu.

- **Charles Town Library and Inter Library Loan:** The University maintains a special library with a limited number of supporting volumes, collection of our professors’ publication, and services to search and borrow research books and articles from other libraries.
- **Electronic Books:** You can use the online library to uncover and download over 50,000 titles, which have been scanned and made available in electronic format.
- **Electronic Journals:** The University provides access to over 12,000 journals, which are available in electronic form and only through limited subscription services.
- **Tutor.com:** AMU and APU Civilian & Coast Guard students are eligible for 10 free hours of tutoring provided by APUS. Tutor.com connects you with a professional tutor online 24/7 to provide help with assignments, studying, test prep, resume writing, and more. Tutor.com is tutoring the way it was meant to be. You get expert tutoring whenever you need help, and you work one-to-one with your tutor in your online classroom on your specific problem until it is done.
- **Disability Accommodations:** Students are encouraged email dsa@apus.edu to discuss potential academic accommodations and begin the review process.

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Request a Library Guide for your course (<http://apus.libguides.com/index.php>)

The AMU/APU Library Guides provide access to collections of trusted sites on the Open Web and licensed resources on the Deep Web. The following are specially tailored for academic research at APUS:

- Program Portals contain topical and methodological resources to help launch general research in the degree program. To locate, search by department name, or navigate by school.
- Course Lib-Guides narrow the focus to relevant resources for the corresponding course. To locate, search by class code (e.g., SOCI111), or class name.

If a guide you need is not available yet, please email the APUS Library: librarian@apus.edu.

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Faculty may require assignments be submitted to Turnitin.com. Turnitin.com will analyze a paper and report instances of potential plagiarism for the student to edit before submitting it for a grade. In some cases professors may require students to use Turnitin.com. This is automatically processed through the Assignments area of the course.